VALID
ERAM**I**CONSULTING

a venture of

e Eram Group

SAP Partner

BRINGING
THE SAP SOLUTION
TO THE FUTURE OF THE
BUSINESS WORLD

DISCOVER VALID

Valid Eram Consulting is an emerging Technology Solutions enterprise in the global market place and among the fastest growing technology firms in the Middle East and Asia. Our continued rapid growth is a testament to the certainty and trust of our clients experience everyday.

Building on several years of experience, we add value through domain expertise with proven success in the field and world-class service.

GOVERNANCE AND ETHICS

As a socially responsible global company, Valid Eram Consulting conducts business according to the highest ethical standards. We follow our Code of Conduct that governs the way we do business both, internally and externally and promotes integrity at every level and in every community where we conduct business globaly.

The Code of Conduct helps our employees hold each other to these high standards, which we extend to company stakeholders, business partners, government agencies and the local and global communities in which we work and conduct business.

PHILOSOPHY AND VALUES

Valid Eram Consulting recognizes and fosters talent – it is not only a part of our business, it is in our core value. Managing talent for others has taught us to be proud and appreciate our team, across the different functionalities. We nurture and appreciate passion, responsiveness and commitment to clients. With these values our people have created our network of clients and partners who look up to us with faith – Faith that promises to deliver, always.

VALID
Services & Solutions

Valid Eram Consulting is determined significantly towards solving the needs of our clients by leveraging our time tested infrastructure, project experience, quality solutions and international partnerships.

Our firms capabilities and business have evolved over the years to become a fully integrated solutions provider.Building on our credentials, Valid Eram Consulting aims to add value through domain expertise, measurable IT governance with proven success in rendering world class deliverables.

- » SAP S/4 HANA Cloud
- » SAP Business One
- » SAP Business All-in-One
- » Big Data and Analytics
- » SAP Business Objects
- » SAP Lumira
- » SAP Fiori
- » SAP CRM
- » SAP BASIS Support
- » SAP Solution Manager

SAP S/4
HANA Cloud

Take advantage of every opportunity and run a live business with SAP S/4 HANA Cloud, our next generation cloud ERP suite. Designed for in-memory computing, SAP S/4 HANA Cloud acts as a digital core, connecting your enterprise with people, business networks, the Internet of Things, Big Data, and more. Enjoy the effortless scalability, easy management, and complete security you expect from cloud solutions.

SAP S/4 HANA

SAP S/4 HANA for
SAP Business All-in-One

Take your SME to new heights – with SAP S/4 HANA for SAP Business All-in-One.

Simplify and automate your core processes with next-generation ERP software for small and medium enterprises (SMEs): SAP S/4 HANA for SAP Business All-in-One. These comprehensive, industry-specific ERP solutions run on the SAP HANA in-memory database, so you can drive innovation and growth at record speeds – and thrive in the digital economy.

- » Take advantage of best-in-class ERP – with expertise for 25 industries
- » Accelerate user adoption with an intuitive, personalized user experience for every device
- » Improve financial performance with tighter internal controls and insights
- » Develop new business models by connecting to people, devices, and business networks in real time
- » Go live quickly and cost-effectively using best practices and expertise from a trusted SAP partner

SAP Business One

Need more than accounting tools?
Manage every aspect of your small or midsize business with SAP Business One

Gain greater control over your SME or subsidiary with SAP Business One, the business management software designed to grow with you. Trusted by over 50,000 companies in 150 countries, this single solution streamlines your key processes from accounting and CRM to supply chain management and purchasing.

» Capture all of your business information in a single, scalable system
» Get answers to your most pressing questions with integrated business intelligence
» Give employees on-the-go access to the software via an intuitive mobile app
» Deploy on premise or in the cloud in as little as 2 to 8 weeks

FEATURES

Finance
General ledger, account set up and maintenance, journal entries, multi-dimensional cost centers, foreign currency adjustments and budgets.

Sales
Easily create quotes, customer orders, deliveries, update stock balances and manage all invoices and accounts receivables.

Purchasing
Manage supplier transactions such as issuing purchase quotes and orders, updating stock, calculating landed costs for imports, handling returns and credits, and processing payments.

Customer Relationship Management (CRM)
Control all of the information on customers and suppliers including balances, and sales pipeline analysis.

Stock Control
Handle stock levels, item management, price lists, special price agreements, transfers between warehouses and stock transactions.

Materials Requirements Planning (MRP)
Schedule and manage items for production or purchasing based on a variety of criteria with this simple yet powerful planning system that drives buyers.

Service
Optimize the potential of service departments, providing support for service operations, service contract management and service planning and tracking of customer interaction activities.

Intercompany Integration
Manage intercompany transactions across multiple entities. Share resources and information between a company's physical and virtual locations, enabling consolidated reporting.

Real-time Insight
Gain real-time access to information – and a way to explore it in detail without IT assistance, supporting better and faster decision-making. Increase employee productivity by putting your users in control of information.

As the largest and fastest growing SAP Business One partner, Valid Eram Consulting enjoys a reputation for on-time delivery of SAP Business One ERP, SAP HANA and SAP Business All-in-One solutions to SME's. The company is founded on the value proposition that successful implementation of ERP solutions bring real and tangible benefits to business owners by driving efficiency,profitability and growth while giving management effective control and visibility

A single solution to run your entire business

SERVICES · MANUFACTURING · SALES · FINANCE · PURCHASING · INVENTORY

Better Analytics,
Smarter Decisions

Unlock the real value in your data and drive smarter decision making with our business analytics software. The SAP Business Objects Analytics portfolio offers a simple yet comprehensive platform for business intelligence (BI), predictive analytics, enterprise performance management (EPM) and governance, risk and compliance (GRC).

Analytics

SAP Business Intelligence (BI)

All solutions related to business intelligence offer a variety of options: KPI reporting, dashboards, mobile BI, real-time reporting and ad-hoc analytics for the end user. SAP therefore offers a set of different tools tailored to requirements such as SAP HANA, SAP BI/BO, SAP HANA Live, SAP Lumira, SAP Design Studio, SAP xcelsius, SAP Business Objects Explorer, SAP Crystal Reports and many more.

- » Strategize SAP HANA Roadmap and Current Data Warehouse landscape assessment
- » SAP BW Conversion to SAP BW on HANA
- » Proof-of-concepts on SAP BW on HANA
- » Load Data into SAP HANA using SAP Landscape Transformation (SLT) and SAP BO Data Services(BODS)
- » Data model design for HANA
- » Integration to HANA Live (ECC & CRM)
- » Data Strategy and Integration – analysis, transformation, cleansing and harmonization of data sources across your enterprise
- » In-depth reporting and analytics for gaining insights into your sales, service, marketing, supply chain management and financial operations with SAP BW BEx and Business Objects tools
- » SAP Business Objects WebUI reports to provide easy navigation to complex hierarchical reports and enable publishing reports via Web Services
- » Effective dashboards for your top management
- » Upgrade of your SAP BW environment to the latest SAP BI

SAP Business Objects BI platform

- » Gain real-time business intelligence from any data
- » Increase user autonomy by exposing data in plain business terms
- » Make information consumption simple, personalized, and dynamic
- » Benefit from a flexible and scalable information infrastructure

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SAP Business Objects Lumira

Connect

The first step to exploring data is to create a document and connect to a dataset from a data source.

Visualize

Building powerful data visualizations based on your newly acquired and cleansed data.

Discover

Tell your data story by combining your visualizations into storyboards.

Communicate

Explore options for sharing your data visualizations, including sending active or saved visualizations as an e-mail attachment or a PDF.

Reimagine the SAP user experience with SAP Fiori

Personalize and simplify the user experience (UX) for your SAP applications. Using modern UX design principles, SAP Fiori delivers a role-based, consumer-grade user experience across all lines of business, tasks and devices .Use SAP Fiori apps ,or take advantage of new solutions that natively incorporate the UX – such as SAP S/4 HANA, Ariba Mobile and SAP Hybris Cloud for Customer.

SAP CRM

More than ever, in today's challenging business environment, best-run companies are staying focused on their most valuable assets–their customers. Companies seek to retain their best customers and maximize the effectiveness of every customer interaction whether it's sales, service, or marketing.

Unlike other CRM software, the SAP Customer Relationship Management (SAP CRM) application, part of the SAP Business Suite, not only helps you address your short-term imperatives–to reduce cost and increase your decision-making ability–but can help your company achieve differentiated capabilities to compete effectively over the long term.

If you are looking to upgrade to SAP CRM 7.x or SAP CRM 7.x Enhancement Pack, we can help you to evaluate the effort and provide the project team who could carry forward a successful upgrade.

Our business and technical expertise are included in the following CRM Components :

- » Enterprise Sales and Sales Force Automation (SFA)
- » Marketing and Campaign Management
- » Opportunity & Pipeline Performance Management
- » Interaction Center (IC) with CTI Integration
- » Trade Promotion Management (TPM)
- » Enterprise Service Management
- » Cloud for Customer

Technology and Integration

- » CRM Mobile Solutions (iPhone, iPad, Smart Phones)
- » Web UI and IC Web client
- » Middleware
- » Integration with Third party email marketing solutions
- » Integration with Groupware and Adobe Interactive Forms
- » Enterprise SAP Integration of CRM with R/3, BI and Business Objects

SAP BASIS Support

Valid Eram Consulting provides high-performing SAP environments that can be customized to fit the needs of any various business type. Our experience in implementing and managing SAP environments worldwideh make us one of the best SAP basis support firms. Valid Eram Consulting has been recognized as an expert in supporting and delivering SAP solutions. Our basis support service is built to save you time and help your business run as efficiently as ever.

Support Plans

Each SAP BASIS support plan put together by Valid Eram Consulting will be put together with the clients unique needs in mind. We offer a wide range of support models that include everything from complete management of your SAP environment to short-term help during vacation time and upgrades. Our services aim to optimize your SAP environment and can be taken advantage of to help complete jobs of any size. We serve our clients with a team of cross trained experts who average over 12 years of experience supporting SAP environments. Valid Eram Consulting 's team handles each project in a way that ensures no deadlines are missed and every team member stays on task.

SAP Implementation

Our team has extensive experience in installation and implementations. Starting with the earlier versions of SAP all the way to the latest versions, we have done it all. Using our past experiences and the best practices from SAP, we make sure that your team gets the application delivered on time and in budget.

Our top 5 factors to consider would be:

» Set up a Project Board
» Secure the Resources
» Complete the GAP Analysis
» Have detailed Cut over Plans
» Train the user

SAP
Solution Manager

SAP Solution Manager supports you throughout the entire life-cycle of your solutions, right from the business blueprint process to configuration as well as production processing

With the adoption of the Netweaver application suite, the SAP Ecosystem has grown beyond the traditional software administrative paradigms used in the traditional SAP landscape. Business processes span multiple systems creating interdependence between the Netweaver applications. Solution Manager, when properly configured and utilized, serves as a central point from which to administer the SAP Ecosystem using integrated tools, content, and SAP best practice methodologies to support your organization's SAP Enterprise applications.

Benefits of implementing Solution Manager:

» Minimize resources by automating processes
» Minimize physical efforts by centralized administration & monitoring
» Prior notification of Business critical issues
» Minimize downtime
» Simplify upgrades
» Minimize manual reporting

Based in the Gulf Corporation Council (GCC) region, Eram Group is a business conglomerate operating in diverse industrial verticals such as Oil & Gas, Power & Utilities, Travel and Food & Beverages with strategic global locations in Asia, Europe and North America.

SAUDI ARABIA   INDIA   USA   BAHRAIN   QATAR   UAE   UK   ITALY   KUWAIT
SOUTH KOREA   MALAYSIA   OMAN   THAILAND   CHINA   TANZANIA   PHILIPPINES

Along with its business interests, Eram Group is also actively committed to social responsibility with award-winning sanitation initiatives and efforts to provide quality education to all.

Our Partners & Clients

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e Eram Group